

What to Expect From a Real Estate Professional

Explanation of the Process

A real estate agent will provide you with a full explanation of what to expect keeping you aware of any future surprises.

Determine You're Needs

One of the most important questions your Realtor® will ask you is: Why are you moving? Before beginning your search it is a good idea to determine time constraints you might have (need to relocate for employment, end of current rental period) and current financial situation.

What do You Need in Your Dream Home?

A benefit of the having a Realtor® is that they can help you identify and narrow down what features may be important to you for your new residence to have. A Realtor® will give you the exterior perspective to help compare your needs and wants with current budget and what is available. Beneficial recommendations by your Realtor® will help save you time by narrowing down the search. As an expert on the area and local neighborhoods, a REALTOR® can provide facts on the neighborhoods, to help save you money and time down the road.

Access to Listings

Multiple Listing Service® also known as the MLS® is an exclusive service accessible online. Additional information is available to Realtors only through the MLS. The additional details can give you access to important information regarding the property that will help you in making that final decision.

Honesty and Integrity

When you work with a professional Realtor® you can expect a strict adherence to a high code of ethics, ensuring you will receive the highest level of customer service, honesty and integrity.